Call for feedback to stakeholders on the feasibility assessment for a potential EU referral scheme

Fields marked with * are mandatory.

Introduction

The capital markets union (CMU) action plan

In the <u>capital markets union action plan published in September 2020</u>, the Commission committed to analysing by **Q4 2 021** the merits and feasibility of setting up a referral scheme to require banks (and other providers of funding) to direct small and medium enterprises whose funding application they have turned down to providers of alternative funding. The objective of this scheme, if implemented, will be to facilitate SMEs' access to a wider set of funding options, including alternative funding options.

The objectives of the feasibility study are to:

- analyse the scale of the problem (SMEs failing to secure financing)
- balance possible benefits of wider and more diversified sources of financing that such referral scheme can offer
 to SMEs with possible additional burden (including IT setup and maintenance costs) for banks or other providers
 of financing, who would be under an obligation to refer SMEs
- if supported by a positive result of the feasibility study, formulate possible options for the scope, features and governance of the potential scheme.

EU-level measures to support SMEs whose credit applications were rejected

Currently, Article 431 of Regulation (EU) No 575/2013 (Capital Requirements Regulation or CRR) gives the right to SMEs to ask for feedback in writing when they apply for bank credit. Such feedback is particularly important in case of a negative credit decision.

During the last phase of <u>CMU 1.0 (2015 CMU action plan</u>), the Commission worked closely with and endorsed an industry initiative by banking associations and SME associations to seek commitments from banks to voluntarily provide this input: the <u>High-level principles on feedback given by banks on declined SMEs credit applications</u>. The high-level principles do not include redirecting SMEs to alternative providers of finance. The feedback is usually based on why the credit was denied and less on alternative channels of financing. Also, the impact of this initiative has largely depended on the uptake by the industry.

The existing EU legislation does not currently oblige banks and other financial services providers to inform SMEs about alternative sources of funding. Given the general lack of SME financial literacy, many SMEs may not be sufficiently aware of alternative financing opportunities, and of where to seek them out. The additional costs of identifying and applying elsewhere after facing a rejection may deter SMEs from taking further action, which limits their chances to scale up and grow.

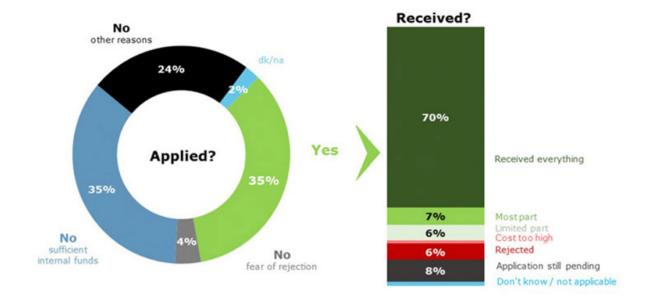
A bank referral scheme would go one step further and require banks to proactively channel rejected SMEs in need of financing towards alternative finance providers.

SME credit applications rejection rates in the EU

In the period between April and September 2020, 35% of EU27 SMEs that deemed bank loans relevant for their business applied for a loan (<u>Survey on the access to finance of enterprises (SAFE) Analytical Report 2020, November 2020, European Commission</u>). Amongst them, on average:

- 70% of application were granted in full
- 13% were granted a part of the amount applied for (7% received at least 75% of the requested amount and 6% received less than 75% of the requested amount)
- 6% of these bank loan applications were rejected

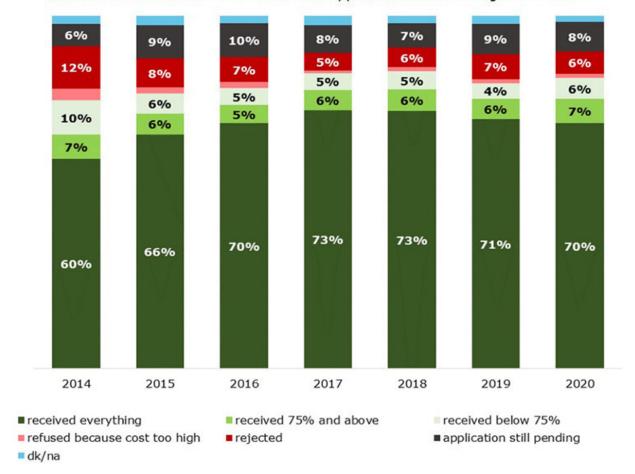
Proportion of EU27 SMEs that applied for bank loans during April to September 2020 and the results they obtained, where "most" means that at least 75% of the requested amount was obtained and "limited part" means that less than 75% of the requested amount was obtained. The proportions relate to SMEs that indicated bank loans are relevant to their enterprise



Source: Survey on the access to finance of enterprises (SAFE) Analytical Report 2020, November 2020, European Commission

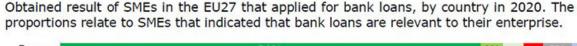
The graph below shows the evolution of outcomes of SME bank loan applications between 2014 and 2020.

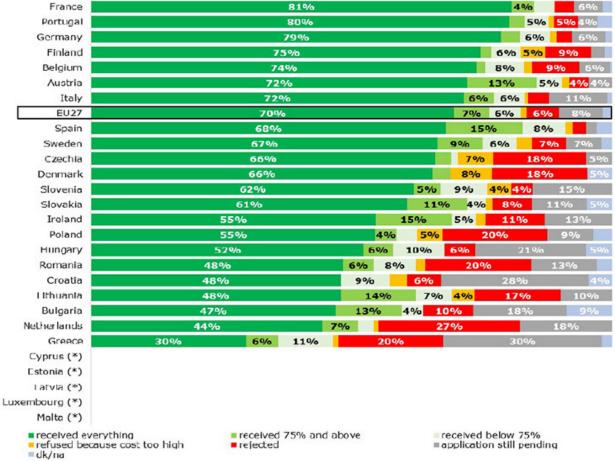




Source: Survey on the access to finance of enterprises (SAFE) Analytical Report 2020, November 2020, European Commission

The following graph shows that the outcomes of applications for bank loans by SMEs vary across EU27 Member States. In the period between April and September 2020, the proportion of SME loan applications rejected was highest in the Netherlands (27%), Greece, Romania and Poland (20%).





^{*} Results are not reliable, because of too low a number of observations.

There are no statistics on how many SMEs whose credit was declined actually sought feedback from the bank and used the information provided by the bank to improve their credit application or seek funding elsewhere.

Existing referral schemes and affiliated schemes

A bank referral scheme has been in place in the UK since 2016. As per this scheme, a designated bank refusing an SME finance application above GBP 1,000 must provide all specified information that it holds in relation to the application to all designated finance platforms, after having asked the permission of the concerned SME. If the business does not agree to such information being provided, the bank must send to the business the generic platforms information. The regulations (UK act 2015 No. 1946) also place a duty on designated finance platforms to provide finance providers with access to information that the platform has received, providing the finance provider has requested it. The regulations define timeframes for each step to be completed by the bank and the finance platform.

For the purpose of the UK scheme, small and medium businesses are those with a turnover of up to GBP 25m and with an address in the United Kingdom. Applications for the following products in sterling are within the scope of the regulations: overdrafts, loans, invoice finance, asset finance (excluding operating leases), credit cards. These are also the products typically covered by the designated finance platforms.

While the HM Treasury designates banks and finance platforms for the purposes of the scheme, the British Business Bank (state-owned economic development bank) administers the scheme on behalf of HM Treasury. This involves collecting the data from platforms, as well as carrying out due diligence for platforms that apply to be designated.

There are currently nine banks – AIB Group (UK) Plc (t/a First Trust Bank), Bank of Ireland (UK) Plc, Barclays Bank Plc, Clydesdale Bank Plc, Northern Bank Ltd (t/a Danske Bank), HSBC Bank Plc, Lloyds Banking Group Plc, Royal Bank of Scotland Group Plc and Santander UK Plc – which have been designated by the UK Treasury to participate in the scheme, and three finance platforms– Alternative Business Funding Ltd, Funding Options Limited and FundingXchange Limited. The designated finance platforms do not provide the funding per se but act as intermediaries between companies and finance providers. Platforms generate income from the service they provide. This can be achieved in a number of ways such as by charging lenders to be included on the platform or by fees charged based on funding provided. Businesses are not charged to use platforms.

Since the beginning of the scheme in November 2016, more than 45,000 eligible small businesses who were rejected for finance from one of the big banks have been referred under the scheme (<u>Bank Referral Scheme</u>: Official Statistics <u>Mank Referral Scheme</u>: Of this total, more than GBP 56 million of funding was secured by over 2,500 small businesses through the scheme. Of this total, since 1 July 2019, 889 small businesses raised over GBP 23 million of funding thanks to the scheme. The number of referrals and deals closed declined during the pandemic, after the setup of UK credit guarantee schemes such as the Bounce Back Loan Scheme, which may have reduced SME's need for the Bank Referral Scheme. Nevertheless, the three quarters (Q3 2019 – Q1 2020) before the Covid-19 pandemic were the most successful in terms of deals made since the beginning of the scheme, while the two highest numbers of quarterly referrals were recorded in Q1 and Q2 of 2020. This may indicate that the scheme was picking up and was being increasingly useful to SMEs.

Some EU Member States introduced national measures aiming at supporting SMEs whose credit application has been refused but which do not constitute a referral scheme per se. For example, the <u>Credit Review Office</u> in Ireland reassesses SME rejected credit applications. In Spain, when banks deny or cancel financing facilities to an existing SME client, they are required (<u>Circular 6/2016 of the Bank of Spain</u>) to provide the SME with a standardised "SME information sheet" with credit information that the SME can use to approach other finance providers.

Purpose of the present call for feedback

The present call for feedback aims at gathering evidence and feedback from stakeholders on:

- whether there is a potential for a referral scheme to help SMEs whose funding applications have been rejected by a bank (or other providers of funding)
- options for the scope, features and governance of such a possible scheme

The call for feedback will feed into the feasibility study.

Please note that for the purpose of this call for feedback, options for the scope, features and governance of the referral scheme are open and can depart from existing schemes described in section 4.

Please find below a few definitions used for the purpose of this call for feedback:

• SMEs are defined as per the <u>EU recommendation 2003/361</u>. The factors determining whether a company is an SME are (1) staff headcount and (2) either turnover or balance sheet total, as per the following table:

	Т	
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ny categor y	Staff headc ount	n o v er	Balance sheet total
Medium- sized	< 250	≤ € 5 0 m	≤ € 43 m
Small	< 50	≤ € 1 0 m	≤ € 10 m
Micro	< 10	≤ € 2 m	≤ € 2 m

- the referral scheme consists in a legal requirement for banks (and possibly other providers of funding) to proactively offer to an SME whose financing application they are turning down, to forward the information included in the application to other finance providers or finance platforms, provided the SME has given its consent. All other aspects of the scheme (scope, features, governance) remain open at this stage and are the subject of the below questions.
- a distinction is made between finance providers and finance platforms. Platforms are understood as intermediaries connecting finance providers with finance seekers, without providing funding themselves. These may include crowdfunding platforms, matchmaking platforms and some supply chain finance platforms for instance.
- the **rejected entity** is the SME whose funding application has been rejected. The **referring entity**, is the entity (a bank, and possibly another finance provider or finance platform) to which the information sharing requirement applies. The **receiving entity**, is the entity (a finance provider, possibly another bank or a finance platform), which the referring entity refers a rejected entity to.

Please note: In order to ensure a fair and transparent consultation process only responses received through our online questionnaire will be taken into account and included in the report summarising the responses. Should you have a problem completing this questionnaire or if you require particular assistance, please contact fisma-b1@ec.europa.eu.

More information on

- this call for feedback
- the call for feedback document

capital markets union

*Language of my contribution

• the protection of personal data regime for this call for feedback

About you

0	Bulgarian
0	Croatian
0	Czech
0	Danish
0	Dutch
0	⁾ English
0	⁾ Estonian
0	Finnish
0	French
0	German German
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0	Lithuanian
0	Maltese Maltese
0	Polish
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Romanian

Spanish

Slovak

- Swedish
- *I am giving my contribution as
 - Academic/research institution
 - Business association

Company/business organisation									
Consumer organisation									
EU citizen									
Environmental organisation									
Non-EU citizen									
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Andorra	El Salvador	Madagascar	São Tomé and Príncipe
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Antigua and Barbuda	Eswatini	Mali	Seychelles
Argentina	Ethiopia	Malta	Sierra Leone
Armenia	Falkland Islands	Marshall Islands	Singapore
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Australia	Fiji	Mauritania	Slovakia
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Belize	Ghana	Montserrat	Sri Lanka
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Bermuda	Greece	Mozambique	Suriname
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Islands

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	Social entrepreneurship
	Other
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The Commission will publish all contributions to this call for feedback. You can choose whether you would prefer to have your details published or to remain anonymous when your contribution is published. For the purpose of transparency, the type of respondent (for example, 'business association, 'consumer association', 'EU citizen') country of origin, organisation name and size, and its transparency register number, are always published. Your e-mail address will never be published. Opt in to select the privacy option that best suits you. Privacy options default are based on the type of respondent selected.

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The Commission will publish the responses to this public consultation. You can choose whether you would like your details to be made public or to remain anonymous.

Anonymous

The type of respondent that you responded to this call for feedback as, your country of origin and your contribution will be published as received. Your name will not be published. Please do not include any personal data in the contribution itself.

Public

Your name, the type of respondent that you responded to this call for feedback as, your country of origin and your contribution will be published.

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The Commission will publish the responses to this public consultation. You can choose whether you would like your details to be made public or to remain anonymous.

Anonymous

Only organisation details are published: The type of respondent that you responded to this call for feedback as, the name of the organisation on whose behalf you reply as well as its transparency number, its size, its country of origin and your contribution will be published as received. Your name will not be published. Please do not include any personal data in the contribution itself if you want to remain anonymous.

Public

Organisation details and respondent details are published: The type of respondent that you responded to this call for feedback as, the name of the

organisation on whose behalf you reply as well as its transparency number, its size, its country of origin and your contribution will be published. Your name will also be published. I agree with the personal data protection provisions Criticality of the problem Question 1. To what extent would you agree that SMEs face difficulties to access bank loans in your Member State / in the Member States you are active in? Please select the Member States for which you want to provide a specific response, or select the "all EU-27" option if your answer is common to all Member States: Please select as many answers as you like: Austria Finland Lithuania Slovenia Belgium France Luxembourg Spain Sweden Bulgaria Germany Malta Croatia All EU-27 Greece Netherlands Cyprus Hungary Poland Non-EU country(ies) Czechia Portugal Ireland Denmark
Italy Romania Estonia Slovak Republic Latvia

Please specify to which non-EU contry(ies) you refer:

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To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Austria**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	0
It is not possible to file the same request at several banks simultaneously with the same information	•	•	•	•	•	•
It is a very long and administratively burdensome process	•	©	•	©	•	0
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	0	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	0	•
Inadequate business plans	0	0	0	0	0	0
Other	•	0	0	•	•	0

in Austria: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Austria: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Belgium**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information	•	•	•	•	•	•
It is a very long and administratively burdensome process	•	©	•	©	©	©
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	0	0	0
Limited amount granted	0	0	0	0	•	•
Too high interest rates	0	0	0	0	0	•
Inadequate business plans	0	0	0	0	0	0
Other	0	0	0	0	©	0

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Please explain your answer to question 1 for Belgium :	
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including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Bulgaria**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information	•	©	•	•	•	•
It is a very long and administratively burdensome process	•	©	•	©	©	©
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	•	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	0	•
Inadequate business plans	0	0	0	0	0	0
Other	0	0	0	•	•	0

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To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Croatia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information	•	•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	•	•	0
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	0	0
Inadequate business plans	0	0	0	•	•	•
Other	0	0	0	•	©	0

in Croatia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Croatia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Cyprus**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information	•	•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	©	©	0
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	0	0
Inadequate business plans	0	0	0	•	•	•
Other	0	0	0	•	©	0

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To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Czechia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
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It is not possible to file the same request at several banks simultaneously with the same information		•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	0	0
Inadequate business plans	0	0	0	•	•	•
Other	0	0	0	•	©	0

in Czechia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Czechia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Denmark**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information		•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	•	•
Inadequate business plans	0	0	0	•	•	•
Other	0	0	0	•	•	0

in Denmark: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Denmark: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Estonia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information		•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	0	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	0	•
Inadequate business plans	0	0	0	0	0	0
Other	•	0	0	•	•	0

in Estonia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Estonia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Finland**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information	•	©	•	•	•	•
It is a very long and administratively burdensome process	©	©	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	0	0
Limited amount granted	0	0	0	•	•	•
Too high interest rates	0	0	0	•	•	•
Inadequate business plans	0	0	0	•	•	•
Other	0	0	0	•	•	0

in Finland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Finland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **France**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information		•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	0	0	0
Limited amount granted	0	0	0	0	•	•
Too high interest rates	0	0	0	0	•	•
Inadequate business plans	•	0	0	•	•	•
Other	•	0	0	0	•	0

in France: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for France: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Germany**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information	•	•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	•	•	0
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	0	0
Limited amount granted	0	0	0	•	•	•
Too high interest rates	0	0	0	•	•	•
Inadequate business plans	0	0	0	•	•	•
Other	0	0	0	•	•	0

including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Germany: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Greece**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information	•	©	•	•	•	•
It is a very long and administratively burdensome process	©	©	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	•	•	0	•	•	•
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	0	0	0
Inadequate business plans	0	0	0	0	0	0
Other	0	0	0	0	0	0

in Greece: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Greece: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Hungary**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	•	•
It is not possible to file the same request at several banks simultaneously with the same information	•	•	•	•	•	•
It is a very long and administratively burdensome process	•	©	•	©	©	0
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	0	0
Limited amount granted	0	0	0	•	•	•
Too high interest rates	0	0	0	•	•	•
Inadequate business plans	0	0	0	•	•	•
Other	0	0	0	•	•	0

in Hungary: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Hungary: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Ireland**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information		•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	0	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	0	•
Inadequate business plans	0	0	0	0	0	0
Other	•	0	0	•	•	0

including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Ireland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Italy**?

	1 (fully disagree)	(rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	•	•
It is not possible to file the same request at several banks simultaneously with the same information	•	©	•	•	•	•
It is a very long and administratively burdensome process	•	©	•	©	©	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	0	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	0	•
Inadequate business plans	0	0	0	0	0	0
Other	•	0	0	•	•	0

Please specify what other obstacle(s) SMEs face when accessing bank loans
in Italy :
3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Please explain your answer to question 1 for Italy :
3000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Latvia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	•	•	©	•	•	•
It is not possible to file the same request at several banks simultaneously with the same information	•	•	•	•	•	•
It is a very long and administratively burdensome process	©	©	•	•	©	•
Lack of eligible collateral	0	0	0	0	0	•

Rejection of application	0	©	©	0	0	0
Limited amount granted	0	0	0	•	0	0
Too high interest rates	0	0	0	•	0	•
Inadequate business plans	0	0	0	•	0	0
Other	0	0	0	•	0	0

in Latvia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Latvia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Lithuania**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information	•	©	•	•	•	•
It is a very long and administratively burdensome process	©	©	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	0	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	0	•
Inadequate business plans	0	0	0	0	0	0
Other	•	0	0	•	•	0

3000 character(s) maximum	
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
Please explain your answer to question 1 for Lithuania :	
Please explain your answer to question 1 for Lithuania:	
3000 character(s) maximum	
·	
3000 character(s) maximum	

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Luxembourg**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information		•	•	•	•	•
It is a very long and administratively burdensome process	©	•	•	©	•	0
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	0	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	0	•
Inadequate business plans	0	0	0	0	0	0
Other	•	0	0	•	•	0

3000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Disease available years an arrest to arrest on 4 few Lyncombassage.
Please explain your answer to question 1 for Luxembourg:
Please explain your answer to question 1 for Luxembourg: 3000 character(s) maximum
Please explain your answer to question 1 for Luxembourg: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
3000 character(s) maximum

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Malta**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	•	•	•	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information		•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	•	•	0
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	0	0	0
Limited amount granted	0	0	0	•	•	•
Too high interest rates	0	0	0	•	•	•
Inadequate business plans	0	0	0	0	•	•
Other	•	0	0	•	•	0

in Malta: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Malta: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **the Netherlands**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information	•	©	•	•	•	•
It is a very long and administratively burdensome process	©	©	•	•	•	0
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	0	0	0
Limited amount granted	0	0	0	0	0	•
Too high interest rates	0	0	0	0	0	•
Inadequate business plans	0	0	0	0	0	0
Other	0	0	0	0	0	0

in the Netherlands: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for the Netherlands: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Poland**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information		•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	•	•
Inadequate business plans	0	0	0	•	•	•
Other	0	0	0	•	•	0

in Poland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Poland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Portugal**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information	•	©	•	•	•	•
It is a very long and administratively burdensome process	•	©	•	©	©	0
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	•	•
Inadequate business plans	0	0	0	•	•	•
Other	0	0	0	•	•	0

in Portugal: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Portugal: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Romania**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information	•	©	•	•	•	•
It is a very long and administratively burdensome process	©	©	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	0	0	0
Limited amount granted	0	0	0	0	0	•
Too high interest rates	0	0	0	0	•	•
Inadequate business plans	•	0	0	0	•	•
Other	•	0	0	0	•	0

in Romania: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Romania: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Slovak Republic**?

	1 (fully disagree)	(rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	•	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information			•	•	•	
It is a very long and administratively burdensome process	•	•	•	©	•	0
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	0	0
Inadequate business plans	0	0	0	•	•	0
Other	0	0	0	•	©	0

Please specify what other obstacle(s) SMEs face when accessing bank loans in **Slovak Republic**:

3000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Disease symbolic views encourage to guaration 4 for Cloudy Demublic.
Please explain your answer to question 1 for Slovak Republic:
Please explain your answer to question 1 for Slovak Republic: 3000 character(s) maximum
•
3000 character(s) maximum

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Slovenia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information		•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	•	•	0	•	•	•
Limited amount granted	0	0	0	•	•	•
Too high interest rates	0	0	0	0	0	0
Inadequate business plans	0	0	0	0	0	0
Other	0	0	0	0	0	0

in Slovenia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Slovenia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Spain**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information		•	•	•	•	•
It is a very long and administratively burdensome process	©	•	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	•	•
Inadequate business plans	0	0	0	•	•	•
Other	0	0	0	•	•	0

in Spain: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Spain: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in **Sweden**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information		•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	0	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	0	•
Inadequate business plans	0	0	0	0	0	0
Other	•	0	0	•	0	0

in Sweden: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 1 for Sweden: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in all EU-27 Member States?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	©	©	©	•	©	•
It is not possible to file the same request at several banks simultaneously with the same information		•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	©	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	0	0	•	0	0
Limited amount granted	0	0	0	•	0	•
Too high interest rates	0	0	0	•	•	•
Inadequate business plans	0	0	0	•	•	•
Other	0	0	0	•	•	0

Please specify what other obstacle(s) SMEs face when accessing bank loans in all EU-27 Member States:

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Please explain your answer to question 1 for all EU-27 Member States:
lease explain your answer to question i for an EO-27 member otates.
3000 character(s) maximum
3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing bank loans in the non-EU country(ies) you listed above?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	•	©	•	•	•	©
It is not possible to file the same request at several banks simultaneously with the same information		•		•	©	©
It is a very long and administratively burdensome process	©	©	©	•	©	©

Lack of eligible collateral	©	©	©	©	©	0
Rejection of application	0	0	0	0	0	•
Limited amount granted	0	0	0	0	0	•
Too high interest rates	0	0	0	0	0	•
Inadequate business plans	0	0	0	0	0	•
Other	0	0	0	0	0	0

Please specify what other obstacle(s) SMEs face when accessing bank loans in the non-EU country(ies) you listed above:

3000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Please explain your answer to question 1 for the non-EU country(ies) you
listed above:
listed above: 3000 character(s) maximum
Please explain your answer to question 1 for the non-EU country(ies) you listed above: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
listed above: 3000 character(s) maximum

Question 1.1 To what extent do you agree that the above obstacles could be addressed by a referral scheme for SMEs?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
It is difficult to provide all the necessary information requested by the bank	•	•	•	•	•	•
It is not possible to file the same request at several banks simultaneously with the same information	•	•	•	•	•	•
It is a very long and administratively burdensome process	•	•	•	•	•	•
Lack of eligible collateral	0	0	0	0	0	0

Rejection of application	0	•	0	•	•	0
Limited amount granted	0	•	0	•	•	0
Too high interest rates	0	0	0	0	0	0
Inadequate business plans	0	0	0	0	0	0
Other	0	0	0	0	0	0

ncluding spaces and	d line breaks, i.e. str	ricter than the MS Word char	acters counting method.
-	-	to question 1.1:	
3000 character(s) r		ricter than the MS Word char	acters counting method
Trondaning operation and	<u> </u>		uogg
	t extent would voi	agree that SMEs face diff	ficulties to access non-bank, lending-b
uestion 2. To wha	i exterit would you		
	-	Member States you are acti	
	-	•	
nancing in your Me	ember State / in the	Member States you are acti	
nancing in your Me Please select	the Member	Member States you are acti	ive in?
nancing in your Me Please select esponse, or s	the Member	Member States you are acti	vou want to provide a spec
nancing in your Me Please select esponse, or s Il e m b e r	the Member state / in the	Member States you are acti	vou want to provide a spec your answer is common to
nancing in your Me Please select esponse, or s Il e m b e r	the Member state / in the	Member States you are acti States for which y II EU-27" option if	vou want to provide a spec your answer is common to
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To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Austria**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	•	•	•	•	•	
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	•	•	•	•	•	
Other	0	0	0	0	0	0

Please specify what other obstacle(s) SMEs face when accessing non-bank, lending-based financing in **Austria**: 3000 character(s) maximum

Please explain your answer to question 2 for Austria: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	ding spaces and line breaks, i.e. stricter than the MS Word characters counting method.
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	ling spaces and line breaks, i.e. stricter than the MS Word characters counting method.
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	ding spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Belgium**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	•

Please specify what other obstacle(s) SMEs face when accessing non-bank, lending-based financing in **Belgium**

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
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Please explain your answer to question 2 for Belgium :	
3000 character(s) maximum	
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Bulgaria**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	•

Please specify what other obstacle(s) SMEs face when accessing non-bank, lending-based financing in **Bulgaria**

3000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Please explain your answer to question 2 for Bulgaria :
Please explain your answer to question 2 for bulgaria.
3000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Croatia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	©	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	•	•	•	•	•	•
Other	0	0	0	0	0	•

lending-based financing in Croatia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Please explain your answer to question 2 for Croatia :						
3000 character(s) maximum						
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.						

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To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Cyprus**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	©	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	•	•	•	•	•	•
Other	0	0	0	0	0	•

lending-based financing in Cyprus: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Cyprus: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Czechia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	•

lending-based financing in Czechia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Czechia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Denmark**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	•	•	•	•	•	
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	•	•	•	•	•	
Other	0	0	0	0	0	0

Please specify what other obstacle(s) SMEs face when accessing non-bank, lending-based financing in Denmark: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

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ease ex	plain your answer	r to question 2	? for Denmari	K :	
000 chara	cter(s) maximum				
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To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Estonia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	•
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	0

lending-based financing in Estonia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Estonia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Finland**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	•
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	0

lending-based financing in Finland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Finland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **France**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	•
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	0

lending-based financing in France: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for France: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Germany**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	•
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	0

lending-based financing in Germany: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Germany: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Greece**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	•

lending-based financing in Greece: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Greece: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Hungary**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	©	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	•	•	•	•	•	•
Other	0	0	0	0	0	•

lending-based financing in Hungary: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Hungary: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Ireland**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	•
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	0

lending-based financing in Ireland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Ireland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Italy**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	•
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	0

lending-based financing in Italy: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Italy: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Latvia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	•	•	•	•	•	•
Interest rates;	0	•	0	0	0	0
High search costs to find information about the finance providers;	•	•	•	•	•	•
Other	0	0	0	0	0	0

lending-based financing in Latvia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Latvia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Lithuania**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	•

lending-based financing in Lithuania: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Lithuania: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Luxembourg**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	©	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	•	•	•	•	•	•
Other	0	0	0	0	0	•

lending-based financing in Luxembourg: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Luxembourg: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Malta**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	•

lending-based financing in Malta: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Malta: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **the Netherlands**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	©	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	•	•	•	•	•	•
Other	0	0	0	0	0	0

lending-based financing in the Netherlands: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for the Netherlands: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Poland?**

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	•

Please specify what other obstacle(s) SMEs face when accessing non-bank, lending-based financing in Poland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

lease explain your answer to question 2 for Poland :	
3000 character(s) maximum	
ncluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.	

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Portugal**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	©	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	•	•	•	•	•	•
Other	0	0	0	0	0	•

lending-based financing in Portugal: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Portugal: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Romania**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	•	•	•	•	©	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	©	•	•	•	©	•
Other	0	0	0	0	0	0

Please specify what other obstacle(s) SMEs face when accessing non-bank, lending-based financing in Romania: 3000 character(s) maximum

3000 character(s) maximum	
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
Disease somising years and an account a managing of the Domonia.	
Please explain your answer to question 2 for Romania :	
Please explain your answer to question 2 for Romania: 3000 character(s) maximum	
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3000 character(s) maximum	
3000 character(s) maximum	
3000 character(s) maximum	

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Slovak Republic**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	•	•	•	•	•	•
Interest rates;	0	0	0	0	0	•
High search costs to find information about the finance providers;	•	•	•	•	©	•
Other	0	0	0	0	0	0

lending-based financing in Slovak Republic: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Slovak Republic: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Slovenia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	•

lending-based financing in Slovenia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Slovenia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Spain**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	0

lending-based financing in Spain: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Spain: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **Sweden**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	©	•	•	•	•	•
Other	0	0	0	0	0	•

lending-based financing in Sweden: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for Sweden: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **all EU-27 Member States**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	©	•	•	•	•	•
Interest rates;	0	0	0	0	0	0
High search costs to find information about the finance providers;	•	•	•	•	•	•
Other	0	0	0	0	0	0

Please specify what other obstacle(s) SMEs face when accessing non-bank, lending-based financing in **all EU-27 Member States**:

3000 character(s) maximum	
including spaces and line breaks, i.e. stricter than the MS Word	d characters counting method.
Please explain your answer to question 2 f	or all EU-27 Member States:
3000 character(s) maximum	
including spaces and line breaks, i.e. stricter than the MS Word	d characters counting method
including spaces and line breaks, i.e. stricter than the MS Wort	d characters counting method.

To what extent do you agree the elements below represent obstacles faced by SMEs when accessing non-bank, lending-based financing in **the non-EU country(ies) you listed above?**

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers;	•	•	•	•	•	•
Interest rates;	0	0	0	0	0	•
High search costs to find information about the finance providers;	•	•	•	•	©	•
Other	0	0	0	0	0	0

lending-based financing in the non-EU country(les) you listed above: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 2 for the non-EU country(les) you listed above: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Question 2.1 To what extent do you agree that the above obstacles could be addressed by a referral scheme for SMEs?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers	•	•	•	•	•	
Interest rates:	0	0	0	0	0	0
High search costs to find information about the finance providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

ncluding spaces and	d line breaks, i.e. str	ricter than the MS Word cha	aracters counting method.
lease explain	ı your answer	to question 2.1:	
3000 character(s) n			
icluding spaces and	d line breaks, i.e. str	ricter than the MS Word cha	aracters counting method.
ur Member State /	in the Member Stat	tes you are active in?	
our Member State /	the Member State	tes you are active in? States for which	you want to provide a speci
lease select	the Member State	tes you are active in? States for which	
lease select esponse, or s	in the Member State the Member select the "al	tes you are active in? States for which	you want to provide a speci your answer is common to
lease select esponse, or s	in the Member State the Member select the "al	tes you are active in? States for which I EU-27" option if	you want to provide a speci your answer is common to
lease select esponse, or select and the management of the manageme	the Member State the Member state select the "al	States for which I EU-27" option if	you want to provide a speci your answer is common to S t a t e
lease select esponse, or select and the management of the manageme	the Member State the Member select the "al as many answ	States for which I EU-27" option if vers as you like: Lithuania	you want to provide a speci your answer is common to S t a t e
lease select esponse, or select esponse or selec	the Member State the Member select the "al as many answ Finland France	States for which I EU-27" option if wers as you like: Lithuania Luxembourg	you want to provide a speci your answer is common to S t a t e Slovenia Spain
lease select esponse, or s l e m b e r lease select a Austria Belgium Bulgaria	the Member State the Member select the "al as many answ Finland France Germany	States for which I EU-27" option if wers as you like: Lithuania Luxembourg Malta	you want to provide a speci your answer is common to S t a t e Slovenia Spain Sweden
lease select esponse, or s l e m b e r lease select a Austria Belgium Bulgaria Croatia	the Member State the Member select the "al as many answ Finland France Germany Greece	States for which I EU-27" option if vers as you like: Lithuania Luxembourg Malta Netherlands	you want to provide a speci your answer is common to S t a t e Slovenia Spain Sweden All EU-27
lease select esponse, or s l e m b e r lease select a Austria Belgium Bulgaria Croatia Cyprus	the Member State the Member select the "al as many answ Finland France Germany Greece Hungary	States for which I EU-27" option if vers as you like: Lithuania Luxembourg Malta Netherlands Poland	you want to provide a speci your answer is common to S t a t e Slovenia Spain Sweden All EU-27
lease select esponse, or s l e m b e r lease select a Austria Belgium Bulgaria Croatia Cyprus Czechia	the Member State the Member select the "al as many answ Finland France Germany Greece Hungary Ireland	States for which I EU-27" option if vers as you like: Lithuania Luxembourg Malta Netherlands Poland Portugal	you want to provide a speci your answer is common to S t a t e Slovenia Spain Sweden All EU-27 Non-EU country(ies)
lease select esponse, or s l e m b e r lease select a Austria Belgium Bulgaria Croatia Cyprus Czechia Denmark Estonia	the Member State the Member select the "al as many answ Finland France Germany Greece Hungary Ireland Italy Latvia	States for which I EU-27" option if vers as you like: Lithuania Luxembourg Malta Netherlands Poland Portugal Romania Slovak Republic	you want to provide a speci your answer is common to S t a t e Slovenia Spain Sweden All EU-27 Non-EU country(ies)
lease select esponse, or s lease select esponse, or s lease select a Austria Belgium Bulgaria Croatia Cyprus Czechia Denmark Estonia	the Member State the Member select the "al as many answ Finland France Germany Greece Hungary Ireland Italy Latvia	States for which I EU-27" option if vers as you like: Lithuania Luxembourg Malta Netherlands Poland Portugal Romania	you want to provide a speci your answer is common to S t a t e Slovenia Spain Sweden All EU-27 Non-EU country(ies)

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Austria**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in Austria: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Austria: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Belgium**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	•	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

Please specify what other obstacle(s) SMEs face when accessing equity-based financing in **Belgium**

3000 character(s) maximum	
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
Please explain your answer to guestion 3 for Belgium :	
3000 character(s) maximum	
Please explain your answer to question 3 for Belgium: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
3000 character(s) maximum	

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Bulgaria**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

Please specify what other obstacle(s) SMEs face when accessing equity-based financing in **Bulgaria**

3000 characte	er(s) maximum				
including space	es and line breaks, i.e. strict	cter than the MS Wor	d characters cou	inting method.	
Diagon over	lain varra anavras s	to avection 2 d	ior Bulgoria		
Please exp	lain your answer t	to question 3 f	or Bulgaria	1:	
•	lain your answer t	to question 3 f	or Bulgaria	1:	
3000 characte	•	•			
3000 characte	er(s) maximum	•			
3000 characte	er(s) maximum	•			
3000 characte	er(s) maximum	•			
3000 characte	er(s) maximum	•			
3000 characte	er(s) maximum	•			

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Croatia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	•	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in Croatia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Croatia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Cyprus**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in Cyprus: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Cyprus: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Czechia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	•	•	•	©	•	•
High search costs to find information about equity-based providers	•	•	©	•	•	•
Other	0	0	0	0	0	0

based financing in Czechia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Czechia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Denmark**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in Denmark: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Denmark: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Estonia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in Estonia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Estonia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Finland**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in Finland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Finland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **France**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in France: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for France: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Germany**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in Germany: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Germany: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Greece**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	©	•
High search costs to find information about equity-based providers		•	•	•	•	•
Other	0	0	0	0	©	0

in Greece: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Greece: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Please specify what other obstacle(s) SMEs face when accessing bank loans

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Hungary**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	©	©	©
High search costs to find information about equity-based providers	•	©	©	•	•	•
Other	0	0	0	0	0	0

based financing in Hungary: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Hungary: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Ireland**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	•	•	•	©	©	©
High search costs to find information about equity-based providers	•	©	©	•	•	•
Other	0	0	0	0	0	0

based financing in Ireland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Ireland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Italy**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in Italy: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Italy: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Latvia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	©	©	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in Latvia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Latvia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Lithuania**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	•	•	•	©	©	©
High search costs to find information about equity-based providers	•	©	©	•	•	•
Other	0	0	0	0	0	0

based financing in Lithuania: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Lithuania: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Luxembourg**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	•	•	•	©	•	•
High search costs to find information about equity-based providers	•	•	©	•	•	•
Other	0	0	0	0	0	0

based financing in Luxembourg: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Luxembourg: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Malta**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	©	•
High search costs to find information about equity-based providers		•	•	•	•	•
Other	0	0	0	0	©	0

based financing in Malta: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Malta: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **the Netherlands**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in the Netherlands: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for the Netherlands: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Poland**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	©	•
High search costs to find information about equity-based providers	•	©	©	•	©	•
Other	0	0	0	0	0	0

based financing in Poland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Poland: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Portugal**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in Portugal: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Portugal: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Romania**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	©	•
High search costs to find information about equity-based providers		•	•	•	•	•
Other	0	0	0	0	©	0

based financing in Romania: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Romania: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Slovak Republic**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in Slovak Republic: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Slovak Republic: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Slovenia**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	•	•
Other	0	0	0	0	0	0

based financing in Slovenia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Slovenia: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Spain**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	©	•
Other	0	0	0	0	0	0

based financing in Spain: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Spain: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Please specify what other obstacle(s) SMEs face when accessing equity-

To what extent would you agree that SMEs face difficulties to access equity-based financing in **Sweden**?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	•	•
High search costs to find information about equity-based providers	•	•	•	•	©	•
Other	0	0	0	0	0	0

based financing in Sweden: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for Sweden: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Please specify what other obstacle(s) SMEs face when accessing equity-

To what extent would you agree that SMEs face difficulties to access equity-based financing in all EU-27 Member States?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	©	•	•	•	©	•
High search costs to find information about equity-based providers		©	•	•	•	•
Other	0	0	0	0	©	0

based financing in all EU-27 Member States: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for all EU-27 Member States: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Please specify what other obstacle(s) SMEs face when accessing equity-

To what extent would you agree that SMEs face difficulties to access equity-based financing in the non-EU country(ies) you listed above?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about equity-based providers	•	•	•	©	©	©
High search costs to find information about equity-based providers	•	©	©	•	•	•
Other	0	0	0	0	0	0

based financing in the non-EU country(ies) you listed above: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your answer to question 3 for the non-EU country(ies) you listed above: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Please specify what other obstacle(s) SMEs face when accessing equity-

Question 3.1 To what extent do you agree that the above obstacles could be addressed by a referral scheme for SMEs?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Lack of information and awareness about non-bank, lending-based providers	•	•	•	•	•	
Interest rates	0	0	0	0	0	0
High search costs to find information about the finance providers	©	•	•	•	•	•
Other	0	0	0	0	0	0

3000 character(s) maximation. Including spaces and line I	oreaks, i.e. stricter than the MS Word characters counting method.
	r answer to question 3.1:
3000 character(s) maximations including spaces and line lie	um preaks, i.e. stricter than the MS Word characters counting method.
3 - 1	, and an
Question 4. Do y	ou think that the COVID-19 pandemic has affected th
isefulness and im	portance of establishing a bank referral scheme?
1 - Fully disag	ree
1 - Fully disag2 - Rather disa	ree
1 - Fully disag2 - Rather disa3 - Neutral	ree agree
1 - Fully disag2 - Rather disa	ree agree
1 - Fully disag2 - Rather disa3 - Neutral	ree igree
 1 - Fully disag 2 - Rather disa 3 - Neutral 4 - Rather agree 5 - Fully agree 	ree agree
 1 - Fully disag 2 - Rather disa 3 - Neutral 4 - Rather agree 5 - Fully agree 	ree igree
 1 - Fully disag 2 - Rather disa 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / n 	ree agree ee o opinion / not relevant
 1 - Fully disag 2 - Rather disa 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / n 	ree agree ee o opinion / not relevant ar answer to question 4:
1 - Fully disag 2 - Rather disa 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / n	ree agree ee o opinion / not relevant ar answer to question 4:
1 - Fully disag 2 - Rather disa 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / n	ree agree o opinion / not relevant ar answer to question 4:
1 - Fully disag 2 - Rather disa 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / n	ree agree o opinion / not relevant ar answer to question 4:
1 - Fully disag 2 - Rather disa 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / n	ree agree o opinion / not relevant ar answer to question 4:
1 - Fully disag 2 - Rather disa 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / n	ree agree o opinion / not relevant ar answer to question 4:
1 - Fully disag 2 - Rather disa 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / n	ree agree o opinion / not relevant ar answer to question 4:

SMEs?

1 - Fully disagree

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 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / no opinion / not relevant Please explain your answer to question 5:	
5 - Fully agreeDon't know / no opinion / not relevant	
Don't know / no opinion / not relevant	
Please explain your answer to question 5:	
3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method	_
Scope	
Platforms are understood as intermediaries connecting finance providers with finance	e seekers. These may
include crowdfunding platforms, matchmaking platforms and some supply chain finance.	e platforms for instance
 include crowdfunding platforms, matchmaking platforms and some supply chain finance. a) Credit providers (please select as many answers as you like) 	
 include crowdfunding platforms, matchmaking platforms and some supply chain finance. a) Credit providers (please select as many answers as you like Credit institutions under CRR/CRD 	
 include crowdfunding platforms, matchmaking platforms and some supply chain finance. a) Credit providers (please select as many answers as you like) 	
 include crowdfunding platforms, matchmaking platforms and some supply chain finance. a) Credit providers (please select as many answers as you like Credit institutions under CRR/CRD 	e)
 include crowdfunding platforms, matchmaking platforms and some supply chain finance. a) Credit providers (please select as many answers as you like Credit institutions under <u>CRR/CRD</u> AIFMs that manage loan originating <u>AIFs</u> 	e)
 include crowdfunding platforms, matchmaking platforms and some supply chain finance. a) Credit providers (please select as many answers as you like Credit institutions under <u>CRR/CRD</u> AIFMs that manage loan originating <u>AIFs</u> Lending-based crowdfunding platforms providing lending und 	e)
 include crowdfunding platforms, matchmaking platforms and some supply chain finance. a) Credit providers (please select as many answers as you like. Credit institutions under <u>CRR/CRD</u> AIFMs that manage loan originating <u>AIFs</u> Lending-based crowdfunding platforms providing lending und Credit providers authorised under national legislation 	e)

b) Equity finance providers (please select as many answers as you like)
Investment-based crowdfunding platforms providing equity investment under ECSP
Managers of venture capital funds
Business angels / private investor syndicates
Managers of private equity funds
Other equity finance providers
Please specify what are the other equity finance providers you refer to:
3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
c) Supply chain finance and working capital providers (please select as many
answers as you like)
Banks offering supply chain finance and working capital solutions
Other platforms offering supply chain finance and working capital solutions
Please specify what are the other platforms you refer to:
3000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
d) Others (please select as many answers as you like)
d) Others (please select as many answers as you like) Insurance companies
Insurance companies Other institutional investors
Insurance companies

Please specify what are the other institutional investors you refer to:

3000 character(s) maximum

	uding spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Ρle	ease specify what are the matchmaking platforms you refer to:
	000 character(s) maximum
inc	uding spaces and line breaks, i.e. stricter than the MS Word characters counting method.
DIA	soos anacify what are the advisory control you refer to.
	ease specify what are the advisory centres you refer to:
	uding spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Qu	estion 7. Are there any other providers of financing or platforms that you
	estion 7. Are there any other providers of financing or platforms that you lieve should be included but have not been mentioned above?
be	ieve should be included but have not been mentioned above?
be	
be	ieve should be included but have not been mentioned above? Yes No
be	lieve should be included but have not been mentioned above? Yes
be	ieve should be included but have not been mentioned above? Yes No
be Ple	ieve should be included but have not been mentioned above? Yes No Don't know / no opinion / not relevant
Ple me	Yes No Don't know / no opinion / not relevant ease specify what other providers of financing or platforms not been

Question 8. A number of EU funded programmes focus on SMEs. Should the new referral scheme provide information on the national points of contact for
accessing these EU programmes?
© Yes
No
Don't know / no opinion / not relevant
Question 9. What information should be sent by the referring entity to the
receiving entities?
All the information in the application
Only part of the information in the application
Don't know / no opinion / not relevant
Please specify which pieces of information should be provided to the
receiving entities:
1000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 10. Should the information be provided in a standardised format?
Yes
No No
Don't know / no opinion / not relevant
Please explain your answer to question 10: 1000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 11. Should the scheme include only EU or also non-EU SMEs? EU SMEs only

Don't know / n	o opinion / not rele	evant	
Please explain you	ır answer to ques	stion 11:	
3000 character(s) maxim	um		
including spaces and line	breaks, i.e. stricter than th	ne MS Word characters counting	g method.
		d be looked at in de atforms, possibly ba	
scope	o f	t h e	scheme?
Please select as many Relevance to a many Relevance to a many Regulated produced Volume of final Other	SME funding		
receiving entities to	that are in the sco	rion/a it should be loope of the scheme:	
12? 3000 character(s) maxim	um	ne the criterion/a you	selected in question

EU and non-EU SMEs

Question 13. What criteria should be looked at in designating referring e n t i t i e s ?
Please select as many answers as you like: Size Share of SME funding activities Other
Please specify at what other criterion/a it should be looked in designating referring entities: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 13.1 How would you define the criterion/a you selected in question 13? 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Governance
Question 14. Should the designation of referring entities and of receiving entities be done at EU level or at national level? At EU level At national level Don't know / no opinion / not relevant

Question 15. Which institution should designate the receiving entities and the referring entities?

Please select as many answers as you like:
National promotional bank
National Treasury
National supervisors
Other national institution
European Securities and Markets Authority
European Insurance and Occupational Pensions Authority
European Banking Authority
European Investment Bank Group
Other EU institution
Other
Question 15.1 Please specify which institution should designate the receiving
entities and the referring entities:
1000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 16. Should designated referring entities refer rejected SMEs to domestic finance providers and platforms or also to providers in other Member States within the single market?
Only to domestic finance providers and platforms
Both to domestic finance providers/platforms and across borders within the single market
Don't know / no opinion / not relevant
Question 16.2 Would you be in favour of a special cooperation arrangement (notification, sharing of information) between bodies designating providers and platforms in Member States?

[⊚] No

Question 16.3 Please explain your answer to question 16.2: 1000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Question 17. Do you think that the referral requirement should apply to all participants of the scheme when they reject an SME funding application: i.e. not only from banks to finance providers and platforms but also from finance providers and platforms to banks, and amongst banks and finance providers and platforms? a) From providers and platforms to banks: Yes O No Don't know / no opinion / not relevant Please explain your answer to question 17 a): 500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. b) Amongst banks: Yes O No Don't know / no opinion / not relevant Please explain your answer to question 17 b): 500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Don't know / no opinion / not relevant

Yes No	finance providers and p			
500 character(s	ain your answer to ques s) maximum s and line breaks, i.e. stricter than the	·	counting method.	
Question 1 regulated as	on and supervision 8. Would it be probler nd non-regulated finance	natic if the scl		pen to both
YesNoDon't k	now / no opinion / not rele	vant		
Which	challenge(s)	would	you	expect?
Level p	ct as many answers as y laying field issue betweer fraud and scams		on-regulated e	ntities
3000 character	cify what are the other classification (s) maximum sand line breaks, i.e. stricter than the		_	:
			<u> </u>	

estion 19.1 In light of the regulatory challenges identified above, should the existing regulatory framew maintained or changed? Credit providers					
	Regulatory framework should be maintained	Regulatory framework should be changed	Don't know - No opinion - Not applicable		
Credit institutions under CRR/CRD	0	©	0		
AIFMs that manage loan originating AIFs	0	©	0		
Lending-based crowdfunding platforms providing lending under the <u>ECSP</u>	•	•	0		
Credit providers authorised under national legislation	•	•	0		
Credit providers that are currently not regulated	0	0	0		
Other credit providers	0	0	0		
se specify to what other creation 19.1 a): Order character(s) maximum ing spaces and line breaks, i.e. stricter that	•				

Question 19. Do you consider that all designated finance providers and

Don't know -

	Regulatory framework should be maintained	Regulatory framework should be changed	No opinion - Not applicable
Investment-based crowdfunding platforms providing equity investment under ECSP	•	•	•
Managers of venture capital funds	0	0	0
Business angels / private investor syndicates	0	0	0
Managers of private equity funds	0	0	0
Other equity finance providers	0	0	0

Please specify to what other equity finance providers you refer in your answer to question 19.1 b):

3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	

c) Supply chain finance and working capital providers

	Regulatory framework should be maintained	Regulatory framework should be changed	Don't know - No opinion - Not applicable
Banks offering supply chain finance and working capital solutions	0	0	0
Other platforms offering supply chain finance and working capital solutions	0	•	0

Please specify to what other platforms offering supply chain finance and working capital solutions you refer in your answer to question 19.1 c):

3000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

			D
	Regulatory framework should be maintained	Regulatory framework should be changed	Don't know - No opinion - Not applicable
surance companies	0	0	0
other institutional investors	0	0	0
latchmaking platforms	0	0	0
dvisory centres	0	0	0
Other	0	©	0
tion 19.2 Please e	explain how t	he regulatory	framework should
ged:	explain how t	he regulatory	framework should
ged: character(s) maximum			

	Regulatory framework should be maintained	Regulatory framework should be changed	Don't know - No opinion - Not applicable
Credit institutions under CRR/CRD	0	0	0
AIFMs that manage loan originating AIFs	•	•	•
Lending-based crowdfunding platforms providing lending under the <u>ECSP</u>	0	0	•
Credit providers authorised under national legislation	0	0	0
Other credit providers	0	0	0

Please specify to what other credit providers you refer in your answer to question 20.1 a):

•	
3000 character(s) maximum	
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	

b) Equity finance providers

	Regulatory framework should be maintained	Regulatory framework should be changed	Don't know - No opinion - Not applicable
Investment-based crowdfunding platforms providing equity investment under ECSP	•	©	•
Managers of venture capital funds	0	0	0
Business angels / private investor syndicates	0	0	0
Managers of private equity funds	0	0	0
Other equity finance providers	0	0	0

Please specify to what other equity finance providers you refer in your answer to question 20.1 b):

Supply chain finance	and working	ı capital prov	iders	
appry cham manec		Regulatory framework should be maintained	Regulatory framework should be changed	Don't know No opinion Not applicable
Banks offering supply chain fi and working capital solutions		0	0	0
Other platforms offering supp finance and working capital s		•	0	•
rking capital solution	, y cu : 0:0: :	your arrows	or to quoditor.	_00,.
• *	.e. stricter than the	MS Word characte	ers counting method.	
• /	.e. stricter than the	MS Word characte	ers counting method.	
• *	.e. stricter than the	MS Word characte	ers counting method.	
iding spaces and line breaks, i	.e. stricter than the	MS Word characte	ers counting method.	
iding spaces and line breaks, i	I			
uding spaces and line breaks, i	e. stricter than the	Regulato	ory Don't ki	now -
uding spaces and line breaks, i	Regulatory framework should be	Regulato framewo should l	ory Don't k ork No opir oe No	now - nion - t
uding spaces and line breaks, i	Regulatory framework	Regulato framewo	ory Don't k ork No opir oe No	now - nion - t
On character(s) maximum uding spaces and line breaks, i. Others Insurance companies	Regulatory framework should be	Regulato framewo should l	ory Don't k ork No opir oe No	now - nion - t

Other

	aracter(s) maximum spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
including	spaces and line breaks, i.e. stricter than the MS word characters counting method.	
•		
Quest	on 20.2 Please explain how the regulatory framework should	be
chang	d:	
3000 cl	aracter(s) maximum	
	spaces and line breaks, i.e. stricter than the MS Word characters counting method.	

Please specify to what other other institutional investors, matchmaking

Question 21. Once finance providers and platforms (as receiving entities) have been designated by the relevant body, should their inclusion into the scope of the scheme as receiving entities be voluntary or mandatory?

- Inclusion of designated finance providers and platforms into the scope of the scheme as receiving entities should be voluntary
- Inclusion of designated finance providers and platforms into the scope of the scheme as receiving entities should be mandatory
- Don't know / no opinion / not relevant

Question 21.1 Should all applying finance providers and platforms be able to enter the scheme as receiving entities provided they are regulated /supervised?

- All applying providers and platforms should be able to enter the scheme as receiving entities provided they are regulated and supervised
- Not all applying provider and platforms should be able to enter the scheme as receiving entities, even if they are regulated and supervised. Some additional selection criteria should be considered (the ones explained in question 12)

Don't know / no opinion / not relevant

Question 21.2 Please explain your answer to question 21 and 21.1:

3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 22. Should rejected SMEs be referred, after giving their consent, to
the whole list of designated finance providers and platforms, even if not al
might be relevant?
Yes
No
Don't know / no opinion / not relevant
Please specify on the basis of which criteria the SME should be redirected to some specific finance providers and platforms: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 22.1 Who should then decide on the providers and platforms that
would be relevant?
The referring entity
The rejected entity (the SME)
The receiving entity
A competent authority
 A designating authority (if different from the competent authority) Other
Don't know / no opinion / not relevant

Please specify to what 'competent authority', 'designating authority' or 'other' you refer in your answer to question 22.2:

3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
Question 23. Assuming that the referred SME would provide c	onsent prior to
their application referral, in your view, would there be any po	-
risks for the referring entity (i.e. GDPR compliance, data privac	y)?
YesNo	
Don't know / no opinion / not relevant	
Please specify what liability risks there would be for the referri	ng entity:
3000 character(s) maximum	
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
Question 24. In your view, would there be any risks of liability	for the referrer
regarding the subsequent success or failure of the application	?
Yes	
[©] No	
Don't know / no opinion / not relevant	
Please specify what risks of liability there would be for the refe	rrer:
3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
indicating opaced and line stocker, no. others than the we work characters dearling method.	
Compliance costs	

Question 25. What set-up and ongoing compliance costs do you expect arising from such referral scheme for the stakeholders below? Where possible, please base your answer on actual costs if there are existing similar schemes or provide estimates:

•	•	entities	(banks,	other	finance	providers	and	finance
platfor	ms):							
3000 ch	aracter(s) maxin	num						
including	spaces and line	breaks, i.e. st	tricter than the	e MS Word	d characters c	ounting method.		
platfori	ms): aracter(s) maxin	num	•			providers ounting method.	and	finance
Questi	on 26. A re	ferring er	ntity withi	in the s	scope of t	he referral	scher	ne would
have to	refer each	n rejected	l applicar	nt (SME	E) to othe	r providers	of fir	nance and
/ o r			finan	се		ı	plat	forms
-	r view, wha f the follow			sociate	ed costs f	for the refe		-
								Dan't knaw -

	Negligible	Medium	High	Don't know - No opinion - Not applicable
Receiving consent from the rejected entity (SME) to refer their application to an alternative provider of finance	•	©	©	•

Processing and formatting the information on the rejected entity (SME) into a suitable format for transfer		•		
Forwarding the relevant information to the alternative finance provider	•	•	•	•

Question 26.1 What other elements could create costs for the referring entity?

1000 character(s) maximum ncluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.						

Question 27. A receiving entity within the scope of the referral scheme would have to receive information pertaining to each rejected applicant (SME) being r e f e r r e d t o g t h e m.

In your view, what would be the associated costs for the receiving entity for each of the following actions?

	Negligible	Medium	High	Don't know - No opinion - Not applicable
Receiving the referral from the referring entity about the SME's application	•	•	0	0
Processing and formatting the information on the rejected entity (SME) into a suitable format for further use	©	©	©	0

Question 27.1 What other elements could create costs for the receiving entity?

1000 character(s) maximum	
including spaces and line breaks	i.e. stricter than the MS Word characters counting method

, adairi	during opacion and this broaks, her otherer than the we word onaracters ocarring method.						
1							

IT	and data	formats				
	estion 28. C	ould the refer	ral scheme be	e automated, t	thus reducing	variable
	Yes					
	[◎] No					
	Don't knov	v / no opinion /	not relevant			
10 V	ver potential	costs for the	referring enti-	ty?		order to
su	pport the us	se of structur	orove the usa red data form adability of th	ats, such as	XHTML, iXBF	RL, XML,
	Yes					
	[™] No					
		voluntary basis				
	Don't know	v / no opinion /	not relevant			
Qu	estion 29.1	Which of the	following ma	chine-readab	le formats wo	ould vou
			he following i			_
	ey are accord					
		4	_	_	_	_
		1	2	3	4	5
		(highest rate)				(lowest rat

XHTML files + inline

	XBRL tagging requirements	©	•	•	•	0			
	XML files	0	0	0	0	0			
	CSV files	0	0	0	0	0			
	Excel	0	0	0	0	0			
	Formats enabling natural language processing	•	•	•	•	0			
	Other	0	0	0	0	0			
Ple	including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain your position providing your arguments, and where appropriate, concrete examples and evidence to support your answers:								
Qu		How should i			y referring en	itities to			
Ple 	n a decen	as many answatralised manne centralised hu	er (between ref		and receiving e	ntities)			

Means of cor Other	nmunication shoul	d be left to the discretion of t	he referring entity
to receiving entition	ies:	formation be delivered by the MS Word characters counting meth	-
Question 31. Hov	v should the info	rmation be accessible by r	eceiving entities?
Please select as	many answers as	you like:	
Through App	lication Programm	ing Interfaces (APIs)	
Bulk downloa	ıd		
Through a we	eb portal		
In PDF			
Other			
Please specify h	now else should	information be accessib	ole by receiving
entities:			are up receiving
3000 character(s) maxil			
including spaces and line	breaks, i.e. stricter than	the MS Word characters counting meth	od.
		ormation should be delive	
entities	to	receiving	entities:
Please select as I	manv answers as	vou like:	
	-	State of the referring entity	
		in the sphere of internationa	I finance
	_	where a digital translation so	

parties (in terms of costs, onboarding etc)?
© Yes
© No
Don't know / no opinion / not relevant
Don't know / no opinion / not relevant
Please explain why these technological solutions would not be easily
accessible to all parties:
1000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Possible challenges
Question 34. Do you expect challenges linked to fraudulent behaviour to be: Negligible
Substantial but manageable
Substantial and critical for at least some of the actors involved
Don't know / no opinion / not relevant
Question 34.1 Please specify for which of the actors involved you expect challenges linked to fraudulent behaviour to be substantial and critical: 3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 35. What safeguards should be put in place to avoid fraudulent behaviour?
Question 35. What safeguards should be put in place to avoid fraudulent behaviour? a) of referring entities:

b) of receiving entities (banks or finance providers and platforms):
500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
c) of rejected entities (SMEs):
500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 36. What other challenges do you expect for the stakeholders involved: banks, finance providers ar platforms, SMEs, supervisory/designating authorities? For each challenge, please specify whether you wou expect them to be negligible, substantial but manageable or substantial and critical for at least some of the actors involved (if so, which ones?):
a) Banks:
500 character(s) maximum
the state of the s
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
b) Finance providers and platforms:
b) Finance providers and platforms: 500 character(s) maximum

c) SMEs:	
•	er(s) maximum
	ces and line breaks, i.e. stricter than the MS Word characters counting method.
	isory authorities / designating authorities:
	cer(s) maximum ces and line breaks, i.e. stricter than the MS Word characters counting method.
	37. What mitigating measures to the challenges above would you m m e n d ?
reco	
r e c o	m m e n d ? lect as many answers as you like:
r e c o Please sel Mitiga	m m e n d ? lect as many answers as you like: ating measures to the other challenges above faced by banks ating measures to the other challenges above faced by finance
r e c o Please sel Mitiga Mitiga provie	m m e n d ? lect as many answers as you like: ating measures to the other challenges above faced by banks ating measures to the other challenges above faced by finance ders and platforms
r e c o Please sel Mitiga Mitiga provid	m m e n d ? lect as many answers as you like: ating measures to the other challenges above faced by banks ating measures to the other challenges above faced by finance ders and platforms ating measures to the other challenges above faced by SMEs
r e c o Please sel Mitiga provie Mitiga Mitiga Mitiga	m m e n d ? lect as many answers as you like: ating measures to the other challenges above faced by banks ating measures to the other challenges above faced by finance ders and platforms
r e c o Please sel Mitiga provid Mitiga Mitiga autho	lect as many answers as you like: ating measures to the other challenges above faced by banks ating measures to the other challenges above faced by finance ders and platforms ating measures to the other challenges above faced by SMEs ating measures to the other challenges above faced by supervisory
r e c o Please sel Mitiga provid Mitiga Mitiga autho Please ex	lect as many answers as you like: ating measures to the other challenges above faced by banks ating measures to the other challenges above faced by finance ders and platforms ating measures to the other challenges above faced by SMEs ating measures to the other challenges above faced by supervisory orities / designating authorities
r e c o Please sel Mitiga Mitiga provid Mitiga Mitiga autho Please ex challenge	lect as many answers as you like: ating measures to the other challenges above faced by banks ating measures to the other challenges above faced by finance ders and platforms ating measures to the other challenges above faced by SMEs ating measures to the other challenges above faced by supervisory orities / designating authorities plain why you would recommend mitigating measures to the other
r e c o Please sel Mitiga provie Mitiga privie Mitiga autho Please ex challenge	lect as many answers as you like: ating measures to the other challenges above faced by banks ating measures to the other challenges above faced by finance ders and platforms ating measures to the other challenges above faced by SMEs ating measures to the other challenges above faced by supervisory brities / designating authorities plain why you would recommend mitigating measures to the other s above faced by banks:
r e c o Please sel Mitiga provie Mitiga autho Please ex challenge	lect as many answers as you like: ating measures to the other challenges above faced by banks ating measures to the other challenges above faced by finance ders and platforms ating measures to the other challenges above faced by SMEs ating measures to the other challenges above faced by supervisory orities / designating authorities plain why you would recommend mitigating measures to the other s above faced by banks: pr(s) maximum

challenges above faced by finance providers and platforms: 500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain why you would recommend mitigating measures to the other challenges above faced by SMEs: 500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Please explain why you would recommend mitigating measures to the other challenges above faced by supervisory authorities / designating authorities: 500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Question 38. You expect challenges linked to raising awareness / promotion of the scheme among SMES to be: Negligible Substantial but manageable Substantial and critical for at least some of the actors involved Don't know / no opinion / not relevant

Please explain why you would recommend mitigating measures to the other

Question 38.1 Please specify for which of the actors involved you expect challenges linked to raising awareness / promotion of the scheme among SMES to be substantial and critical:

3000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 39. How to raise awareness/promote such referral schemes among
SMEs?
3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Existing schemes
A bank referral scheme has been in place in the UK since 2016. The Credit Review Office in Ireland re-assesses SME rejected credit applications. In Spain, when banks deny or cancel financing facilities to an existing SME client, they are
required to provide the SME with a standardised "SME information sheet" with credit information that the SME can use
to approach other finance providers.
Question 40. Are you aware of similar or related schemes aiming at helping
SMEs access funding when their credit applications have been rejected, in
EU and non-EU countries?
Yes
No
Don't know / no opinion / not relevant
How many of these schemes you are aware of would you like to detail here?
1 scheme
2 schemes
3 schemes
4 schemes
5 schemes
none

Please describe scheme number 1:

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
including opacies and line breake, not entered than the twent entered counting method.
How effective do you consider scheme number 1 to be?
1 - Not effective
2 - Rather not effective
3 - Neutral
4 - Rather effective
5 - Very effective
Don't know / no opinion / not relevant
Dent know / ne opinion / net relevant
Has scheme number 1 raised challenges to stakeholders involved?
Yes
No
Don't know / no opinion / not relevant
Don't know / no opinion / not rolevant
Were these challenges raised by scheme number 1 overcome, and how?
3000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Please describe scheme number 2:
5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
including spaces and line breaks, i.e. stricter than the IVIS Word characters counting method.

How effective do you consider scheme number 2 to be?

1 - Not effective
2 - Rather not effective
3 - Neutral
4 - Rather effective
5 - Very effective
Don't know / no opinion / not relevant
Has scheme number 2 raised challenges to stakeholders involved?
© Yes
No
Don't know / no opinion / not relevant
Were these challenges raised by scheme number 2 overcome, and how?
3000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Please describe scheme number 3:
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
How effective do you consider scheme number 3 to be?
1 - Not effective
2 - Rather not effective
3 - Neutral
4 - Rather effective
5 - Very effective
Don't know / no opinion / not relevant

Has scheme number 3 raised challenges to stakeholders involved?

Yes
No
Don't know / no opinion / not relevant
Ware those shallonges reject by scheme number 2 aversome, and how?
Were these challenges raised by scheme number 3 overcome, and how? 3000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Please describe scheme number 4:
5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
How effective do you consider scheme number 4 to be?
How effective do you consider scheme number 4 to be? 1 - Not effective
1 - Not effective
1 - Not effective 2 - Rather not effective
1 - Not effective 2 - Rather not effective 3 - Neutral
1 - Not effective 2 - Rather not effective 3 - Neutral 4 - Rather effective
 1 - Not effective 2 - Rather not effective 3 - Neutral 4 - Rather effective 5 - Very effective
1 - Not effective 2 - Rather not effective 3 - Neutral 4 - Rather effective
 1 - Not effective 2 - Rather not effective 3 - Neutral 4 - Rather effective 5 - Very effective Don't know / no opinion / not relevant
 1 - Not effective 2 - Rather not effective 3 - Neutral 4 - Rather effective 5 - Very effective Don't know / no opinion / not relevant Has scheme number 4 raised challenges to stakeholders involved?
 1 - Not effective 2 - Rather not effective 3 - Neutral 4 - Rather effective 5 - Very effective Don't know / no opinion / not relevant Has scheme number 4 raised challenges to stakeholders involved? Yes
1 - Not effective 2 - Rather not effective 3 - Neutral 4 - Rather effective 5 - Very effective Don't know / no opinion / not relevant Has scheme number 4 raised challenges to stakeholders involved? Yes No
 1 - Not effective 2 - Rather not effective 3 - Neutral 4 - Rather effective 5 - Very effective Don't know / no opinion / not relevant Has scheme number 4 raised challenges to stakeholders involved? Yes
1 - Not effective 2 - Rather not effective 3 - Neutral 4 - Rather effective 5 - Very effective Don't know / no opinion / not relevant Has scheme number 4 raised challenges to stakeholders involved? Yes No Don't know / no opinion / not relevant
1 - Not effective 2 - Rather not effective 3 - Neutral 4 - Rather effective 5 - Very effective Don't know / no opinion / not relevant Has scheme number 4 raised challenges to stakeholders involved? Yes No Don't know / no opinion / not relevant Were these challenges raised by scheme number 4 overcome, and how?
1 - Not effective 2 - Rather not effective 3 - Neutral 4 - Rather effective 5 - Very effective Don't know / no opinion / not relevant Has scheme number 4 raised challenges to stakeholders involved? Yes No Don't know / no opinion / not relevant

Please describe scheme number 5: 5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
How effective do you consider scheme number 5 to be?
1 - Not effective
2 - Rather not effective
3 - Neutral
4 - Rather effective
5 - Very effective
Don't know / no opinion / not relevant
Has scheme number 5 raised challenges to stakeholders involved?
Yes
No
Don't know / no opinion / not relevant
Were these challenges raised by scheme number 5 overcome, and how?
3000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Question 41. Is there anything else that you would like to bring to the attention of Commission services in respect to a potential EU referral scheme for SMEs?

3000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.