

## **EUROPEAN COMMISSION**

DIRECTORATE-GENERAL FOR FINANCIAL STABILITY, FINANCIAL SERVICES AND CAPITAL MARKETS UNION

Horizontal policies Retail financial services

# CONSULTATION DOCUMENT PUBLIC CONSULTATION ON INSTANT PAYMENTS

#### Disclaimer

This document is a working document of the Commission services for consultation and does not prejudge the final decision that the Commission may take.

The views reflected on this consultation paper provide an indication on the approach the Commission services may take but do not constitute a final policy position or a formal proposal by the European Commission.

The responses to this consultation paper will provide important guidance to the Commission when preparing, if considered appropriate, a formal Commission proposal.

You are invited to reply by 23 June 2021 at the latest to the online questionnaire available on the following webpage:

https://ec.europa.eu/info/publications/finance-consultations-2021-instant-payments\_en

Please note that in order to ensure a fair and transparent consultation process only responses received through the online questionnaire will be taken into account.

This consultation follows the normal rules of the European Commission for public consultations. Responses will be published in accordance with the privacy options respondents will have opted for in the online questionnaire.

Responses authorised for publication will be published on the following webpage: <a href="https://ec.europa.eu/info/publications/finance-consultations-2021-instant-payments\_en">https://ec.europa.eu/info/publications/finance-consultations-2021-instant-payments\_en</a>

Any question on this consultation or issue encountered with the online questionnaire can be raised via email at <a href="mailto:fisma-instant-payments@ec.europa.eu">fisma-instant-payments@ec.europa.eu</a>.

#### INTRODUCTION

If you are a provider of payment services (PSP) and supporting technical services, please note that in addition to <u>this public consultation</u> you are invited to respond to the <u>targeted consultation</u> which contains questions of a more technical nature.

The present consultation will inform the Commission on remaining obstacles as well as possible enabling actions that it could take to ensure a wide availability and use of instant payments in the EU. It will also enable the Commission to decide on whether EU coordinated action and/or policy measures are warranted in order to ensure that a critical mass of EU payment service providers (PSPs) offer instant credit transfers. The consultation also seeks to identify factors that would be relevant for stimulating customer demand (from consumers, corporate users and merchants alike) towards instant credit transfers.

EU citizens and companies expect to have at their disposal convenient, secure and cost-efficient payment solutions to make their payments, both domestically and cross-border. Instant payments technology can be a powerful enabler for the emergence of payment solutions meeting these expectations. Most credit transfers today reach the beneficiary on the following business day and some even take longer. In contrast, instant credit transfers allow funds to be available on the account of the beneficiary within seconds, 24 hours a day, every day of the year, including weekends and public holidays. This entails potential advantages for consumer and corporate users alike.

For an instant credit transfer to be successfully completed, at each end of the transfer there needs to be a PSP adhering to the same set of rules, practices and standards for the execution of that transfer (a single 'scheme'). For euro instant credit transfers within the Single euro payments area (SEPA) such a scheme was developed in 2017 by the European Payments Council (the 'SCT Inst. Scheme'). A broad level of participation by PSPs in the scheme is a key precondition for the wide availability of euro instant transfers at EU level. As of March 2021, only 64.6% of PSPs located in 21 Member States have joined the SCT Inst. Scheme. Similar schemes also exist in some non euro area Member States for instant credit transfers in their local currency.

The consultation aims at identifying the concerns that would need to be addressed to incentivise EU payments market players to offer innovative, convenient, safe and cost-efficient pan-European payment solutions based on instant credit transfers. At the same time, it would help establish what features and safeguards would enable the users to reap the benefits of instant payments to the fullest.

This public consultation is addressed to a broad range of stakeholders: payment services users (consumers, corporate users and merchants), PSPs and providers of supporting technical services, clearing and settlement mechanisms, relevant public authorities, national regulators and others - all playing an important role in ensuring a smooth transition towards well-functioning and efficient pan-European instant payment solutions.

This consultation follows from the Commission Communication from December 2018 "Towards a stronger international role of the euro", which supported a fully integrated instant payment framework in the EU in order to reduce the risks and the vulnerabilities in retail payment systems and to increase the autonomy of existing payment solutions, and the Commission Communication on a "Retail Payments Strategy in the EU" adopted on 24 September 2020<sup>2</sup> which confirmed the goal of fostering the full take up of instant payments in the EU and listed a number of possible initiatives to support that objective.

The results of this consultation will be used to promote, as part of the Commission's vision for the EU's retail payments market, the availability of competitive home-grown and pan–European payment solutions, supporting Europe's open strategic autonomy in the macro-economic and financial fields, the importance of which was reiterated in the recent Commission Communication of January 2021 "The European economic and financial system: fostering openness, strength and resilience".<sup>3</sup>

<sup>&</sup>lt;sup>1</sup> https://ec.europa.eu/info/publications/towards-stronger-international-role-euro-commission-contribution-european-council-13-14-december-2018\_en

<sup>&</sup>lt;sup>2</sup> https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:52020DC0592

<sup>&</sup>lt;sup>3</sup> https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:52021DC0032

### CONSULTATION QUESTIONS: PAYMENT SERVICE PROVIDER PERSPECTIVE

#### User perspective

- 1. To your knowledge, does your payment service provider (e.g., your bank) provide you with the possibility to make instant credit transfers<sup>4</sup>?
  - o Yes
  - o No
  - o I don't know
  - Not applicable

#### **Consumer preferences**

Consumer preferences for instant credit transfers (for example in the context of using online banking)

**2.** Please rate the importance of the reasons/conditions listed below, which would incentivise you as consumer to opt for an instant credit transfer:

	1	2	3	4	5	No	Not
	(unimpor	(somewh	(neutral)	(somewh	(importa	opinion	applicab
	tant)	at		at	nt)		le
		unimport		importan			
		ant)		t)			
Need for							
the funds							
to be							
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Need for							
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y within							
seconds							
also							
outside							
business							
hours (24							
hours a							
day, any							
day of the							

<sup>&</sup>lt;sup>4</sup> For the purpose of the questionnaire, instant credit transfers mean either SCT Inst. (euro instant credit transfers), or instant credit transfers in another EU currency

Cost (compare d with a regular credit transfer)  Existence of safeguards regarding the risk of fraud or error (e.g. the possibility to receive an immediate confirmati on as to whether the IBAN number of the beneficiar y account matches the name featuring on the beneficiar y account) Other (please specify)	year)				
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Other (please					
(please					
	specify)				

- **3.** In order to be able to send the funds 24 hours a day, any day of the year (including weekends and public holidays) and be certain that the beneficiary receives the funds within seconds, would you, as consumer, be willing to pay a premium fee for instant credit transfers compared to regular credit transfers? Please explain.
  - o Yes
  - o No
  - **3.1.** If your answer is yes please indicate if possible how much of a 'premium' you would be ready to pay for an instant credit transfer as % increase compared to a regular credit transfer (e.g. 5%, 10%, 50%, etc.).
- **4.** As consumer, if you opt for an instant credit transfer, do you consider that, in order to prevent the risk of fraud or error, your bank should offer a service allowing, prior to the initiation of the transfer, for the immediate verification of the 'match' between the IBAN of the beneficiary and the name on the beneficiary account?

- O Yes, automatically and free of charge for the consumer
- O Yes, automatically and I accept that there could be a fee to pay for that service
- Yes, but as an optional service with a fee
- o No, I don't believe this is necessary
- o I don't know / no opinion
- o Not applicable
- **5.** Please rate the importance of the factors below which would incentivise you as consumer to opt for an instant credit transfer when paying in a shop or online (at 'point of interaction'):

	1	2	3	4	5	No	Not
	(unimp	(somew	(neutral	(somew	(import	opinion	applica
	ortant)	hat	`)	hat	ant)	1	ble
	,	unimpo	ĺ	importa	,		
		rtant)		nt)			
Speed							
(funds are							
credited to							
the							
beneficiary							
within							
seconds, 24							
hours a							
day, any							
day of the							
year, e.g. to							
ensure							
quicker							
delivery of							
goods/servi							
ces in e-							
commerce)							
Cost							
Possibility							
to ask for a							
refund (in							
cases of							
non-							
delivery of							
the goods,							
damaged or							
non-							
conform							
goods etc.)							
Possibility							
to pay in a							
broad range							
of places							
and							
situations							
(shops,							

	T				
restaurants,					
gas					
stations,					
public					
administrat					
ions, etc.)					
Possibility					
to pay not					
only in					
your own					
country but					
also					
anywhere					
in the EU					
Global					
acceptance					
(possibility					
to pay					
worldwide)					
Convenien					
ce (e.g., if					
used via a					
mobile					
payment					
app/digital					
wallet no					
need to					
carry cash					
or a card)					
Possibility					
to integrate					
in a mobile					
payment					
app/digital					
wallet					
loyalty					
points or					
additional					
features					
Presence of					
a visible					
label or					
recognisabl					
e brand					
similar to					
card brands					
Other					
(please					
specify)					
- <u>r</u> 1/	1	1	I		I

## **Merchant preferences**

**6.** As merchant, please rate the importance of each of the factors below when deciding on whether to offer customers the possibility to pay with instant credit transfers at 'point of interaction'. Please explain.

	1	2	3	4	5	No	Not
	(unimpo rtant)	(somew hat unimpor tant)	(neutral	(somew hat importa nt)	(import ant)	opinion	applicab le
Cost (e.g. lower merchan t fees than for cards)							
Speed: Instanta neous availabil ity of funds 24 hours a day, any day of the year							
Ability to accept payment s from custome rs from other Member States							
Seamles sness at check- out (minimu m number of steps to complet e the							

	1			
transacti				
on)				
Availabi				
lity of a				
merchan				
t				
account				
reconcil				
iation				
service				
(i.e. the				
process				
of				
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g a				
payment				
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d in the				
bank				
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of the				
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t with				
the sales				
of the				
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t)				
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Availabi				
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an				
omnicha				
nnel				
point of				
sale				
(POS)				
solution				
offering				
payers				
means				
of				
selectin				
g their				
preferre				
d means				
of				
payment				
(e.g.				
card,				
credit				
transfer,				
-				

	1	1	,	1	
instant credit transfer, direct debit, etc.)		 	_		_
Ability to set up a default selectio n of payment applicati ons, includin g instant credit transfer option					
Availabi lity of services allowin g the incorpor ation of loyalty points of the merchan t in the payment method					
Possibili ty to accept payment s without (or with very little) accepta nce hardwar e required (e.g. accepta					

nce integrat ed in the check outs or using a tablet so no need for a dedicate d payment terminal )				
Other (please specify)				

# **Corporate user preferences**

**7.** As corporate user, what benefits do you see in using instant credit transfers? Please rate the importance of the type of benefits listed below:

	1	2	3	4	5	No	Not
	(unimpo	(somew	(neutral	(somew	(import	opinion	applicab
	rtant)	hat	)	hat	ant)		le
		unimpor		importa			
		tant)		nt)			
Being							
able to							
manage							
cash							
flows							
more							
efficient							
ly							
Timely							
payment							
of							
invoices							
or any							
other							
payment							
obligati							
ons							
Being							
able to							

offer				
services				
to				
clients				
more				
efficient				
ly (e.g.				
provide				
instant				
refunds)				
Other				
(please specify)				
specify)				

- **8.** Would an immediate availability of funds enable you to fulfil your obligations (e.g. instant shipment of the order) sooner, compared to the situation when the funds are not immediately available?
  - Yes (please explain)
  - No (please explain)
  - O Don't know / no opinion / not applicable
- **9.** Please explain the potential impact on your internal operations arising from adapting them to instant credit transfers. [open box]
- **10.** In your view, is the fact that euro instant credit transfers under the SCT Inst. Scheme are currently capped at EUR 100,000 an obstacle to their use by corporates?
  - Yes (please explain)
  - o No (please explain)
  - No opinion
  - Not applicable
  - **10.1.** If yes, do you think there should be a cap?
    - o Yes
    - o No
    - o No opinion
    - o Not applicable
  - **10.2.** Please indicate at what level the cap should be. Please explain:
- 11. Would the availability of batch processing of instant credit transfers (for multiple payment transactions bundled together), as opposed to the processing per each individual transaction, make the use of instant credit transfers more attractive to corporate users?
  - Yes (please explain)
  - No (please explain)
  - No opinion

- o Not applicable
- **12.** Are there any other obstacles to the use of instant credit transfers by corporates, both domestically and cross-border?
  - Yes (please explain)
  - No (please explain)
  - No opinion
  - Not applicable
- **13.** What type of value added services would make instant credit transfers more useful from your perspective (e.g. Request to Pay, e-invoicing)? Please explain.
- **14.** In order to be able to send the funds 24 hours a day, any day of the year (including weekends and public holidays) and be certain that the beneficiary receives the funds within seconds, would you, as a corporate user, be willing to pay a premium fee for instant credit transfers compared to regular credit transfers?
  - Yes (please explain)
  - o No (please explain)
  - No opinion
  - o Not applicable
  - 14.1. If your answer is yes, please indicate if possible how much of a 'premium' you would be ready to pay for an instant credit transfer as % increase compared to a regular credit transfer (e.g. 5%, 10%, 50%, etc.).

#### Payment Service Provider (PSP) perspective

**15.** If you are a PSP providing and maintaining payment accounts for payers, have you adhered to an instant credit transfer scheme:

	Yes	No	I don't know	Not Applicable
To the SCT				
Inst. Scheme				
To another				
scheme (for				
instant credit				
transfers in an				
EU currency				
other than				
euro)				

Please explain your answers [open box]

**16.** What benefits do you see, as PSP, in offering instant credit transfers? (please rate the importance of the benefits listed below):

	1	2	2	1 4	~	) T	NT /
	1	2	3	4	5	No	Not
	(unimpo	(somew	(neutral	(somew	(import	opinion	applicab
	rtant)	hat	)	hat	ant)		le
	,	unimpor	ŕ	importa	,		
		tant)		nt)			
New		tuit)		Ht)			
source of							
revenue							
Attract a							
larger							
customer							
base							
Preserve							
the							
existing							
customer							
base							
Save							
costs in							
other							
areas of							
operation							
s (e.g.							
cash							
manage							
ment and							
distributi							
on, ATM							
maintena							
nce,							
security							
costs)							
Ability							
to (cross)							
sell other							
services							
Provide							
an							
alternativ							
e to other							
widely							
used							
means of							
payment							
such as							
cards and							
therefore							
generate							
cost							
savings							
and							
become							
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ent from							
other							
omei				<u> </u>			

providers				
Other				
(please				
specify)				

- **17.** In your opinion, could instant credit transfers aggravate bank runs and thus contribute to bank failures?
  - o Yes
  - o No
  - O Don't know / no opinion / not applicable
  - **17.1.** If so, which of the following mechanisms or tools would you consider as useful in addressing this type of intense liquidity outflows?

	Yes	No	I don't know	Not Applicable
A daily limit as regards the amount which could be transferred via instant credit transfers?				
A discretionary power allowing competent authorities to suspend instant payment obligations of the financial institution concerned for a certain period of time?				
Other mechanisms that may be available to either PSPs or competent authorities				

(please		
specify)		

#### **Technical standardisation**

- **18.** In your view, should a single European QR code standard for instant credit transfers be available? Please explain.
  - o In your view, should a single European QR code standard for instant credit transfers be available?
  - o Yes, it should be developed by market participants
  - Yes, it should be developed by the European standardisation organisations
  - Yes, for other reasons
  - No, I don't believe there should be a single EU QR code standard, because I think that the same objective could be achieved through the interoperability of existing QR codes
  - o No, I don't believe there should be a single EU QR code standard, because other technologies (e.g. Near Field Communication) are safer and/or more convenient
  - o No, for other reasons (please specify)

### **Horizontal aspects**

- **19.** Do you believe that the widespread use of instant credit transfers could trigger risks that could negatively affect operations of a particular financial sector or pose broader societal costs (e.g., in terms of privacy)?
  - Yes (please explain)
  - $\circ$  No
  - Don't know / no opinion
- **20.** Do you consider that instant payments could bring broader societal benefits, for example in terms of:

	Yes	No	Don't know / no opinion / not applicable
Financial inclusion			
Public health			
Data protection			
Fiscal benefits			
Other types of broad benefits (please specify)			